

Expanding Horizons Together!

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## CURRICULUM VITAE

### Konrad Noé-Nordberg

Management Consultant & Coach  
Certified Business Trainer (acc. ISO 17024)



### Occupational History

Since 2009 Independent Trainer, Coach and Management Consultant incl. Business Organisation. Lecturer.  
Focus: Internationalisation, Interculturalism, Sales and Marketing, Negotiation, Leadership and Team-Management. Organisational Culture, Employee and Customer Surveys.

Lectures, seminars, trainings and coaching in

- intercultural negotiation and cooperation
- international marketing and communication
- intercultural teams, management and leadership
- internationalisation consulting and foreign trade
- personal skills and development

**Main target group and customers:** Private and public educational facilities, private enterprises.

### References:

bit management, imc Krems University of Applied Sciences, bfi Wien University of Applied Sciences, Vienna University of Technology, Österreichische Post AG, IVM Engineering GmbH, bfi Wien, bfi Wien Akademie, exponorm GmbH, Studio-B Veranstaltungs-Design GmbH, Mondi Group, Statistik Austria, etc.

Konrad Noé-Nordberg has collected more than 20 years of practical experience as a sales-, export- and marketing-manager in numerous industries. He was Member of the Executive Board, before founding his own consulting and training company.

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2008	Chief Executive Sales & Marketing Director at Marzek Etiketten Ges.mbH.
2004 - 2007	Export Director at Mondi Packaging Coating Ges.m.b.H.
1997 - 2004	Export-Sales Manager at Semperit Technische Produkte Ges.m.b.H. & Co KG, Managing Director Semperit Benelux
1991 – 1996	Area Sales Manager at Akras International Essenzenfabrik
1989 – 1991	Export-Salesmanager at Warimpex Handels-AG
1981 – 1984	Clerk in charge at Bundesländer-Versicherung

### Education, Academic Studies, Other

1984 – 1989	MBA (Vienna University of Economics and Business) Specialist subject: Foreign Trade
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Completion of numerous job-specific seminars and courses, particularly in Sales, Marketing, Negotiation, Intercultural and Diversity Topics, Management, Leadership, Training and Consulting.


Certified Business Trainer (acc. EN ISO 17024)

Certified Trainer for Adult Education

Certified Coach (ICF - Approved Coach Specific Training Hours)

Certified DISC®-Trainer (John Wiley & Sons / Inscap, USA)

### Personal Data

	Name	Konrad Noé-Nordberg	
	Year of birth	1960	
	Nationality	Austria	
	Languages	German, English, French	